

11 MAR 1985

LOGG

DCI/ICS 85-4215
22 February 1985

Cnte 4

MEMORANDUM FOR: Robert M. Gates
Deputy Director for Intelligence

VIA: Director, Intelligence Community Staff *Earl*

FROM:
DCI Representative to SIG(Space) Working Group

SUBJECT: Intelligence Community Assessment of European
Reactions to Shuttle Pricing Alternatives

25X1

1. Colonel Rye of the NSC staff has requested a CIA assessment of likely European Space Agency (ESA) and Arianespace responses to post-1988 pricing options for commercial and foreign users of STS services (see attachment). The need for this assessment had previously been discussed in a 15 February meeting with OSWR/SSD and OGI personnel. In this meeting, there was also a discussion of factors that would affect the ESA and Arianespace responses. It was agreed that OSWR/SSD would take the lead in preparing the assessment and would document it in a typescript memorandum.

25X1

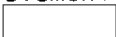
2. This assessment was also the subject of discussion at the 20 February meeting of the SIG(Space) Working Group. The NASA representative (Ms. Peggy Finarelli) stated that her agency had in its possession a great deal of information and expertise on this subject. Since this information may not yet have been made available to CIA, she recommended that CIA and NASA representatives meet to ensure that all pertinent information is available to CIA for inclusion in the assessment. The DoT representative (Ms. Jenna Dorn) stated that her organization also had some unique information on this subject and requested representation at the CIA/NASA meeting. SIG(Space) members pointed out that a good deal of pertinent information was available as a result of the US Trade Representative's bilateral consultations with ESA as part of the Section 301 process. NASA, DoT, and Commerce have been working with USTR and could provide assistance in obtaining this information for CIA.

25X1

25X1

CONFIDENTIAL

SUBJECT: Intelligence Community Assessment of European
Reactions to Shuttle Pricing Alternatives

3. As you probably know, the Shuttle pricing issue is likely to go to the President for resolution unless the SIG(Space) agencies resolve their current differences on the issue. The assessment of likely European reactions will be an important element of the decision. Your support for this important effort is requested. 

25X1

25X1



Attachment:
as stated

cc: Executive Director, CIA

CONFIDENTIAL

SUBJECT: Intelligence Community Assessment of European
Reactions to Shuttler Pricing Alternatives

Distribution:

Orig - Addressee

1 - Exec Dir, CIA

1 - D/OSWR

1 - OSWR/SSD [redacted]

25X1

1 - D/OGI

1 - OGI/CTID/ [redacted]

25X1

1 - NSC/Rye

1 - NASA/Finarelli

1 - DoT/Dorn

1 - DoC/Shay

1 - D/ICS

1 - D/PPS

1 - PPS Chrono

1 - PPS Subject

1 - ICS Registry

DCI/ICS/PPS [redacted]

(21 February 1985)

25X1

CONFIDENTIAL

20 February 1985

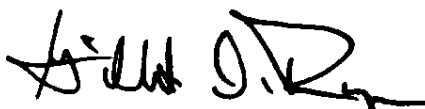
MEMORANDUM FOR:

25X1

DCI Representative to SIG(Space) Working Group

FROM:

Col. Gilbert D. Rye
Director of Space Programs
National Security Council



SUBJECT:

Intelligence Community Assessment of European
Reactions to Shuttle Pricing Alternatives

One of the key factors in the Shuttle pricing decision is how ESA and Arianespace are likely to respond to the US pricing policy that is chosen. It would, therefore, be helpful if you could arrange for the preparation of a CIA assessment of the most likely European responses with particular emphasis on their effect on Ariane's launch capacity and pricing policy. I would appreciate it if you would provide this assessment not later than 9 March 1985 so that it can be incorporated into the decision paper that our working group is preparing for SIG(Space) and CCCT consideration.

CONFIDENTIAL